

Earnings Release Conference Third Quarter of FY2014 (October 1,2014 to December 31,2014)

January 30,2015

Murata Manufacturing Co., Ltd.



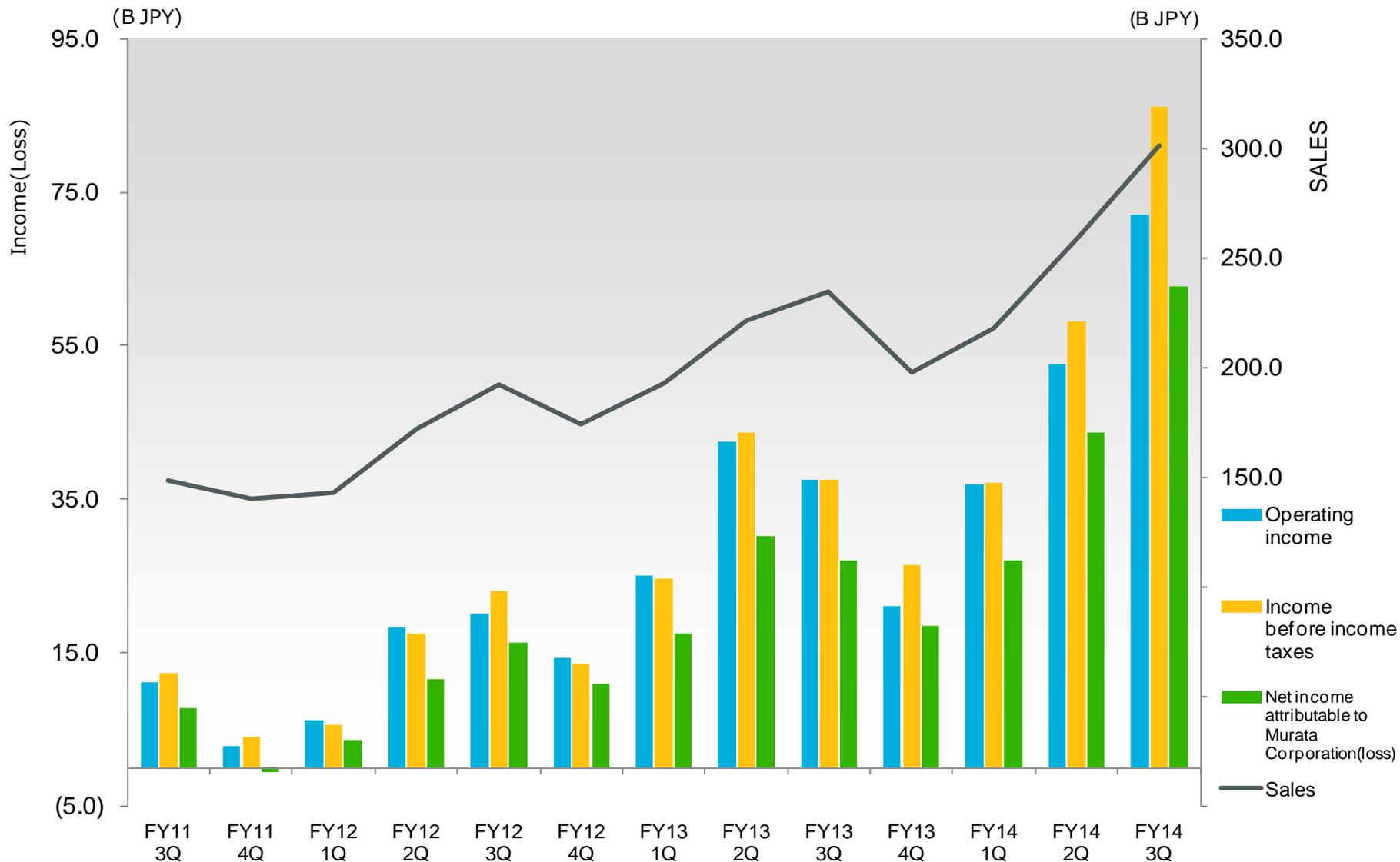
1. Third Quarter of FY2014

From October 1, 2014 to December 31, 2014
Consolidated Basis

Topics of Financial Results for FY2014 Third Quarter

- Demands for smartphones, tablets and automotive etc widely increased. Sales, operating profit, income before income tax and net income were the highest in our history for both the third quarter and the nine month period of this fiscal year.
- We revised upward its consolidated forecast.
We estimated sales 1,010 billion yen, operating profit 195 billion yen and net income 150 billion yen. Each of them will be the highest in our history for the first time in 14 years.
- Company plans to pay a year-end dividend 100 yen, 20 yen increase per share.

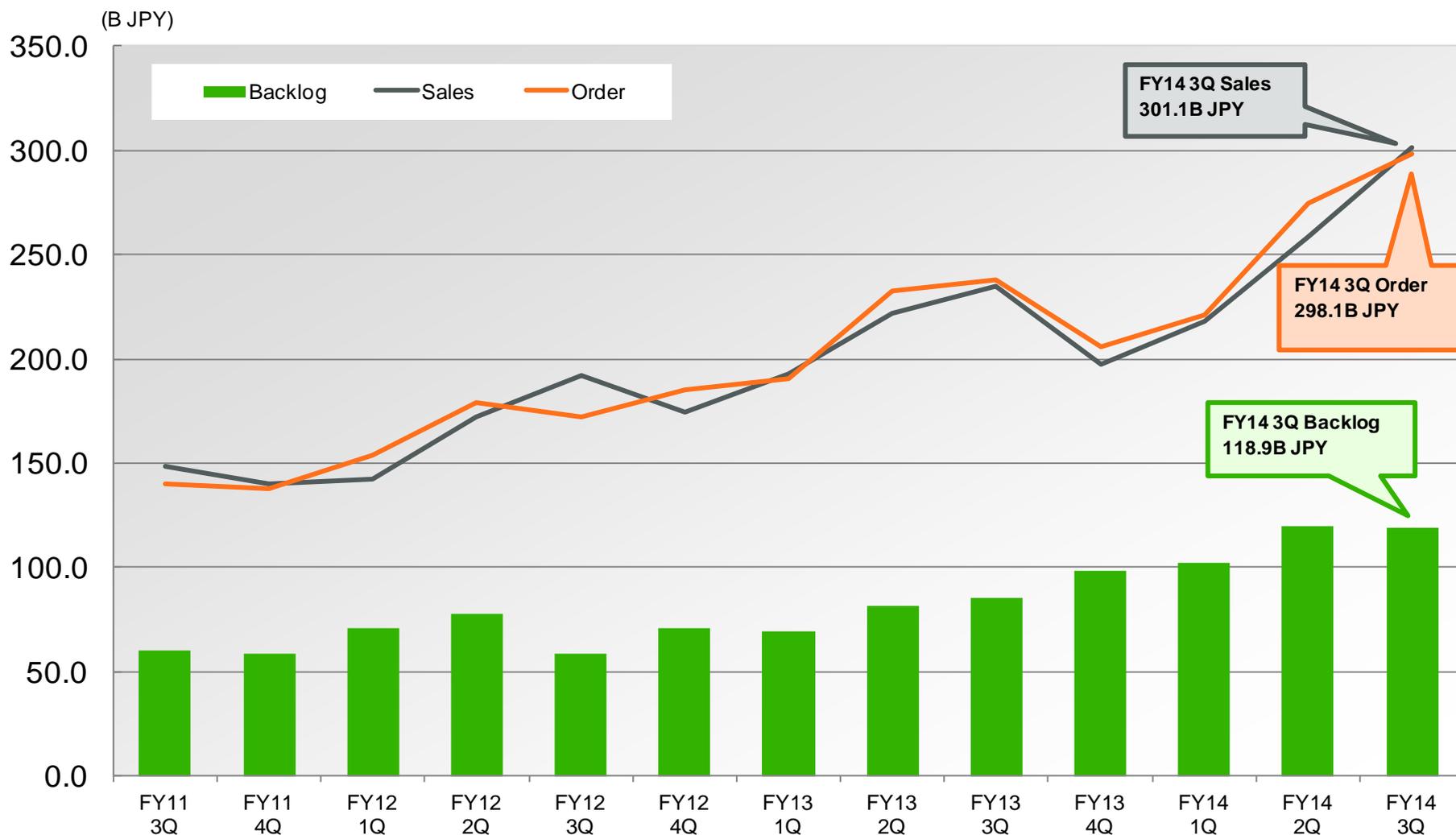
Quarterly Financial Results



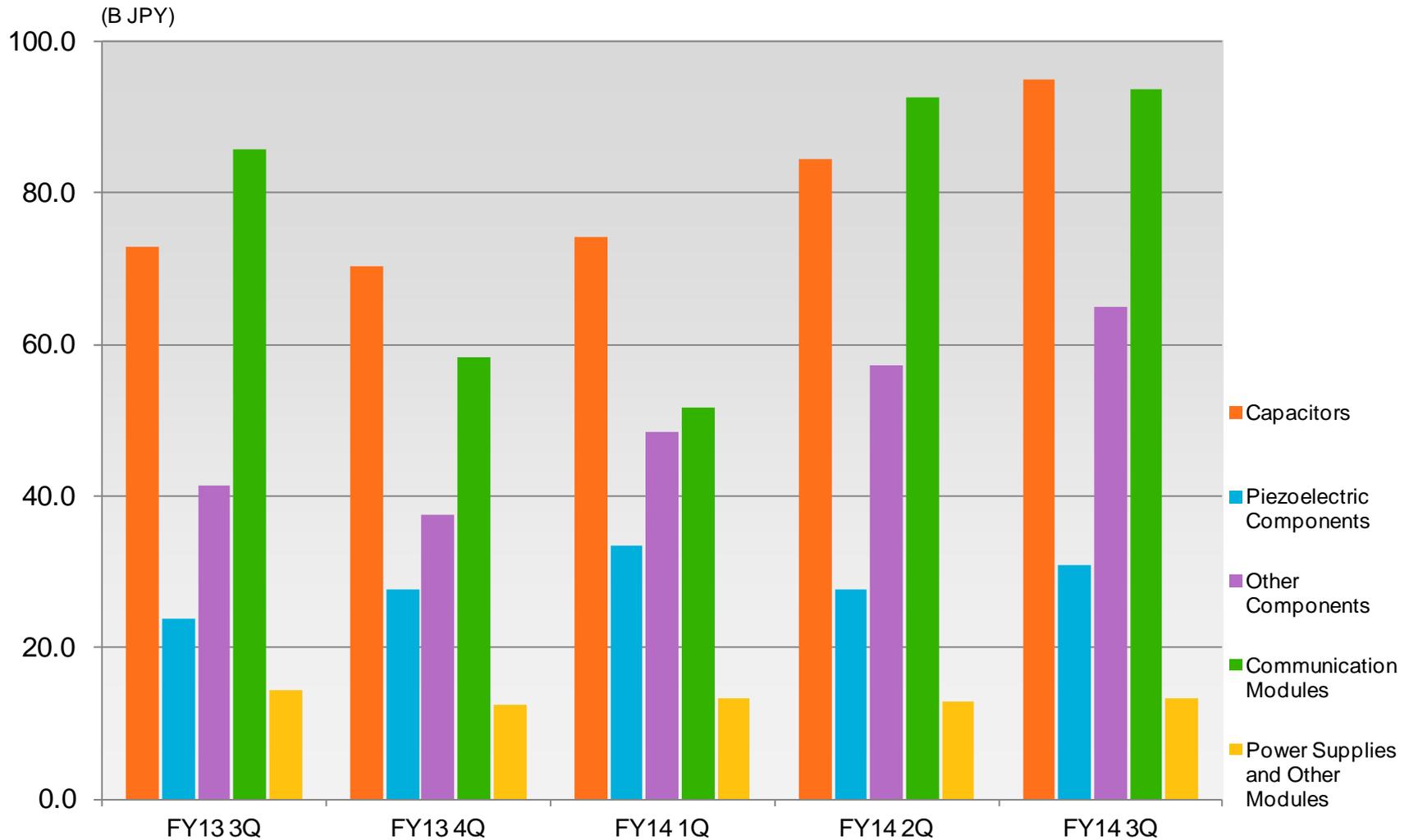
Financial Results Overview

	FY2013 3rd Quarter		FY2014 2nd Quarter		FY2014 3rd Quarter		Y on Y Change		Q on Q Change	
	(a)		(b)		(c)		(c) vs. (a)		(c) vs. (b)	
	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)
Net sales	234.8	100.0	258.6	100.0	301.1	100.0	+66.3	+28.2	+42.5	+16.4
Operating income	37.5	16.0	52.3	20.2	72.0	23.9	+34.4	+91.8	+19.7	+37.7
Income before income taxes	37.6	16.0	58.2	22.5	86.2	28.6	+48.6	+129.4	+28.0	+48.2
Net income	27.0	11.5	41.6	16.1	62.7	20.8	+35.7	+132.2	+21.1	+50.7

Quarterly Sales, Order and Backlog



Orders by Product



*Orders of TOKO, INC was included in other components from FY 2014.

Sales by Product

	FY2013 3rd Quarter		FY2014 2nd Quarter		FY2014 3rd Quarter		Y on Y Change		Q on Q Change	
	(a)		(b)		(c)		(c) vs. (a)		(c) vs. (b)	
	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)
Capacitors	74.2	31.7	83.4	32.4	94.6	31.5	+20.4	+27.5	+11.2	+13.4
Piezoelectric Components	23.5	10.0	30.6	11.9	31.6	10.5	+8.2	+34.8	+1.0	+3.3
Other Components	42.5	18.2	56.5	21.9	64.7	21.6	+22.2	+52.1	+8.2	+14.5
Communication Modules	79.7	34.0	74.1	28.7	96.4	32.1	+16.6	+20.9	+22.3	+30.1
Power Supplies and Other Modules	14.2	6.1	13.1	5.1	12.9	4.3	(1.3)	(9.1)	(0.2)	(1.7)
Net sales	234.1	100.0	257.8	100.0	300.2	100.0	+66.1	+28.2	+42.4	+16.5

*Sales of TOKO, INC was included in other components from FY 2014.

Sales by Product FY14 Third Quarter vs. FY14 Second Quarter

<p>Capacitors +13.4%</p>	<p>Multilayer Ceramic Capacitors : Sales of Ultra-compact and high-capacitance MLCCs for smartphones, tablets and car-electronics increased, while sales for AV decreased.</p>
<p>Piezoelectric Components +3.3%</p>	<p>Saw Filters : Sales for smartphones increased thanks to demand increase in China and penetration of LTE device.</p> <p>Crystal Resonator : Sales for HDD and SSD increased.</p>
<p>Other Components +14.5%</p>	<p>Inductors (Coil) :Sales of High frequency coils greatly increased for smartphones.</p> <p>Connector : Sales for smartphones and tablets significantly increased.</p> <p>EMI Suppression Filter : Sales for smartphones increased.</p>
<p>Communication Modules +30.1%</p>	<p>Wireless modules : Sales for smartphones and tablets significantly increased.</p> <p>RF sub modules : Sales for smartphones and tablets strongly grew due to the impact of releasing new products.</p> <p>Circuit Devices : Sales for smartphones and base station increased.</p>
<p>Power Supplies and Other Modules (1.7%)</p>	<p>Power Supplies : Sales for home electronics decreased.</p>

Sales by Application

	FY2013 3rd Quarter		FY2014 2nd Quarter		FY2014 3rd Quarter		Y on Y Change		Q on Q Change	
	(a)		(b)		(c)		(c) vs. (a)		(c) vs. (b)	
	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)
AV	12.1	5.2	14.1	5.4	13.3	4.4	+1.2	+9.8	(0.7)	(5.3)
Communication	122.5	52.3	136.1	52.8	173.6	57.8	+51.1	+41.7	+37.5	+27.6
Computers and Peripher	43.8	18.7	43.6	16.9	49.5	16.5	+5.7	+13.0	+5.9	+13.4
Automotive Electronics	30.7	13.1	35.7	13.9	36.6	12.2	+5.9	+19.2	+0.9	+2.4
Home Electronics and Others	25.0	10.7	28.3	11.0	27.2	9.1	+2.2	+8.8	(1.1)	(3.8)
Net sales	234.1	100.0	257.8	100.0	300.2	100.0	+66.1	+28.2	+42.4	+16.5

*Based on our estimate

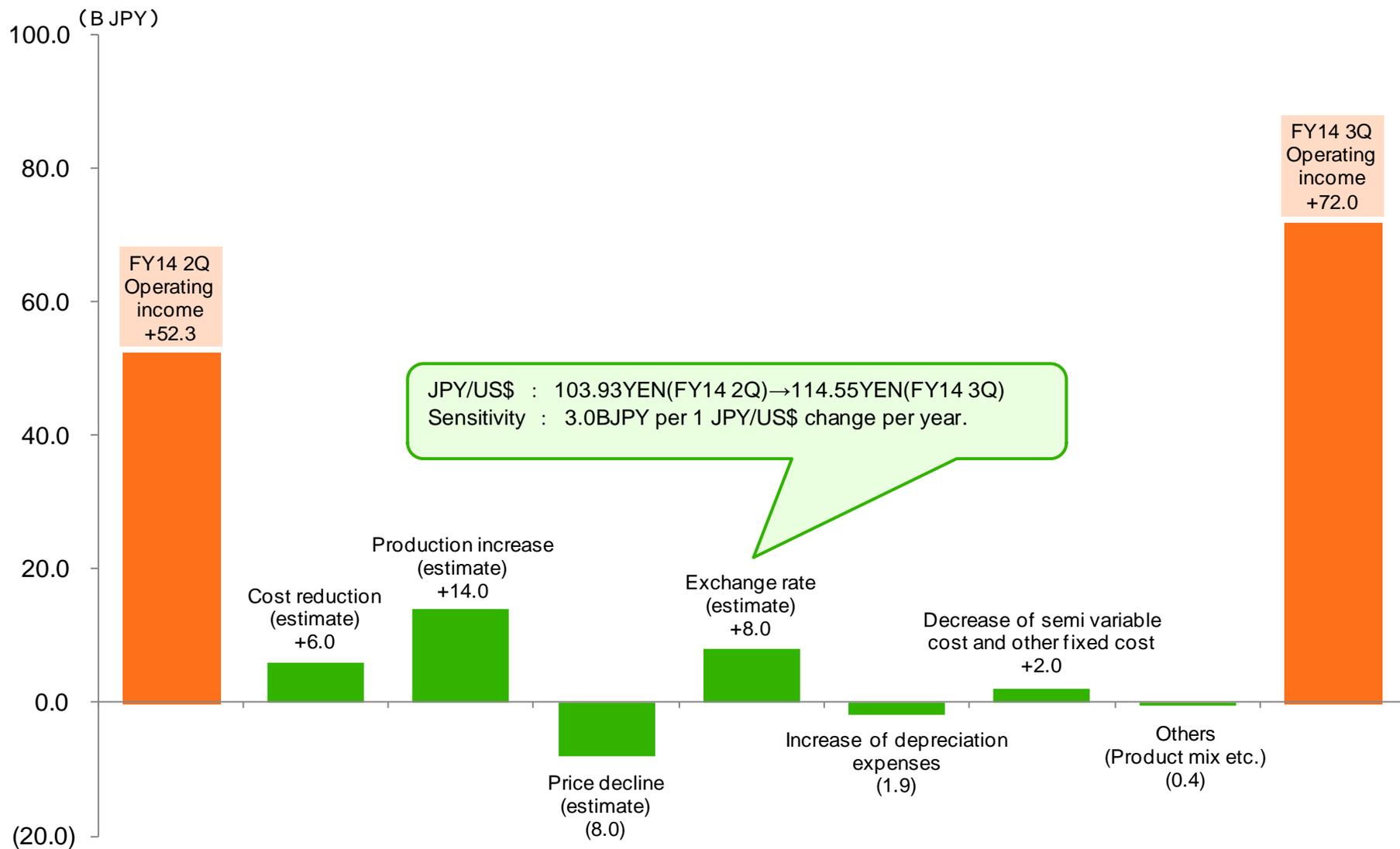
Sales by Application FY14 Third Quarter vs. FY14 Second Quarter

<p>AV (5.3)%</p>	<p>Sales of Wireless modules increased for portable media player. Sales of MLCCs decreased for gaming hardware.</p>
<p>Communication +27.6%</p>	<p>Sales of Wireless modules, RF sub modules, Ultra-compact and high-capacitance MLCCs, High frequency coil, Connector and EMI suppression filter etc strongly grew for smartphone, especially LTE device production increase.</p>
<p>Computers and Peripherals +13.4%</p>	<p>Sales of Wireless modules and Ultra-compact and high-capacitance MLCCs significantly increased for tablets. Sales of Ultra-compact and high-capacitance MLCCs increased for note PC. Sales of Actuator and Piezoelectric sensors increased for HDD.</p>
<p>Automotive Electronics +2.4%</p>	<p>Sales of MLCC increased thanks to advanced automotive electrification. Sales of Wireless modules increased for car-mounted display.</p>

*Based on our estimate

Breakdown of Operating Income Changes

FY14 Second Quarter to FY14 Third Quarter



1. Projected Financial Results for FY2014

(From April 2014 to March 2015)

Projection of Demand (Communication)

	FY2013		FY2014 Projection		
Mobile Phones Total (units)	1,700 M	→	1,790 M	+5%	
2G	540 M	→	420 M	(22%)	
3G	840 M	→	800 M	(5%)	
LTE	320 M	→	570 M	+78%	
Smartphones	1,060 M	→	1,320 M	+25%	

Projection of Demand (PC,AV)

	FY2013		FY2014 Projection		
PCs (units)	510 M	→	520 M	+1%	
Desktop	140 M	→	130 M	(5%) to 0%	
Notebook	170 M	→	170 M	(5%) to 0%	
Tablet	200 M	→	220 M	+10%	
Flat-Screen TVs (units)	210 M	→	210 M	Flat	

Projected Sales by Product



	FY2014 Projections (Growth Ratio against FY2013)	FY2014 Second Half Projections (Growth Ratio against First Half)
Capacitors	+17%	+12%
Piezoelectric Components	+21%	(3%)
Other Components	+40%	+12%
Communication Modules	+13%	+22%
Power Supplies and Other Modules	(2%)	(3%)
Total	+19%	+12%

Projected Sales by Application



	FY2014 Projections (Growth Ratio against FY2013)	FY2014 Second Half Projections (Growth Ratio against First Half)
AV	+14%	(3%)
Communication	+24%	+21%
Computers and Peripherals	+13%	+6%
Automotive Electronics	+19%	+7%
Home Electronics and Others	+13%	(5%)
Total	+19%	+12%

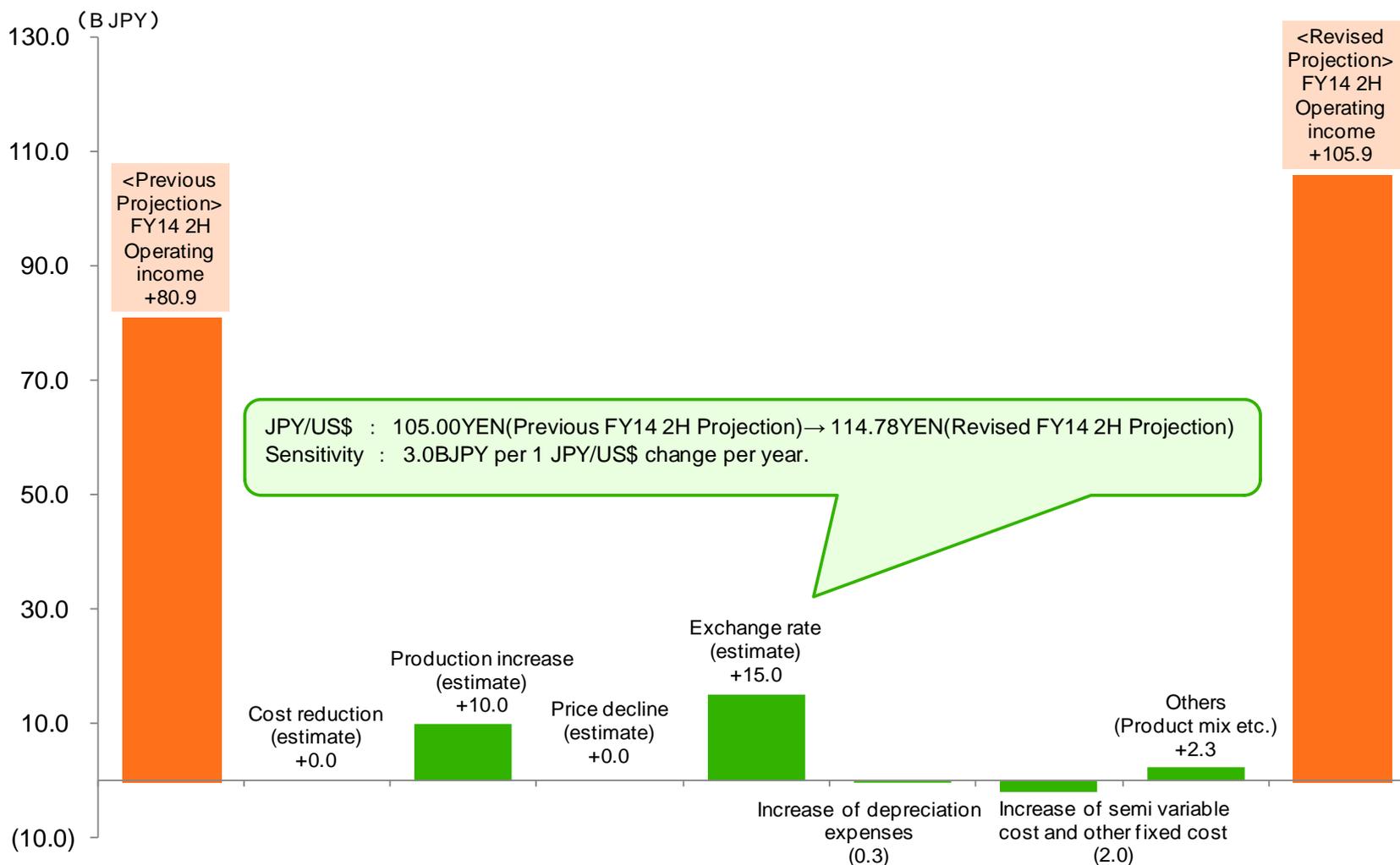
* Based on our estimate

Projected Financial Results for FY2014

	Previous (October 2014)			Revised (January 2015)					
	First Half Results	Second Half Projections	FY2014 Projections	First Half Results		Second Half Projections		FY2014 Projections	
				(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)
Net sales	476.6	488.4	965.0	476.6	100.0	533.4	100.0	1,010.0	100.0
Operating income	89.1	80.9	170.0	89.1	18.7	105.9	19.8	195.0	19.3
Income before income taxes	95.3	79.7	175.0	95.3	20.0	119.7	22.4	215.0	21.3
Net income attributable to Murata Corporation	68.5	55.6	124.0	68.5	14.4	81.5	15.3	150.0	14.9

Breakdown of Operating Income Changes

Previous FY14 2H Projection to Revised FY14 2H Projection



Projected Financial Results for FY2014

	FY2014 First Half Results	FY2014 Second Half Projections	FY2014 Projections
Depreciation and amortization	38.3 B JPY	46.7 B JPY	85.0 B JPY
R & D expenses	29.6 B JPY	33.4 B JPY	63.0 B JPY
Capital expenditures	44.7 B JPY	45.3 B JPY	90.0 B JPY
Average exchange rate (JPY/US\$)	103.05	114.78	
Average exchange rate (JPY/EUR)	138.91	139.05	

Dividends per Share

FY2014 projected annual dividends per share

180 JPY per share

(Interim: 80 JPY per share, Year-end: 100 JPY per share)

*20 yen increase of year-end dividend per share

FY2013 annual dividends per share

130 JPY per share

(Interim: 60 JPY per share, Year-end: 70 JPY per share)

Note: The above projections are based on our view of the current business environment and our projections for FY2014.

This report contains forward-looking statements concerning Murata Manufacturing Co., Ltd. and its group companies' projections, plans, policies, strategies, schedules, and decisions. These forward-looking statements are not historical facts; rather, they represent the assumptions of the Murata Group (the "Group") based on information currently available and certain assumptions we deem as reasonable. Actual results may differ materially from expectations due to various risks and uncertainties. Readers are therefore requested not to rely on these forward-looking statements as the sole basis for evaluating the Group. The Company has no obligation to revise any of the forward-looking statements as a result of new information, future events or otherwise.

Risks and uncertainties that may affect actual results include, but are not limited to, the following: (1) economic conditions of the Company's business environment, and trends, supply-demand balance, and price fluctuations in the markets for electronic devices and components; (2) price fluctuations and insufficient supply of raw materials; (3) exchange rate fluctuations; (4) the Group's ability to provide a stable supply of new products that are compatible with the rapid technical innovation of the electronic components market and to continue to design and develop products and services that satisfy customers; (5) changes in the market value of the Group's financial assets; (6) drastic legal, political, and social changes in the Group's business environment; and (7) other uncertainties and contingencies.

The Company undertakes no obligation to publicly update any forward-looking statements included in this report.

Thank you

